



**12th International Trade Fair for Distribution,
Materials Handling and Information Flow
25 to 27 February 2014, Stuttgart Trade Fair Centre**

euroexpo

Messe- und Kongress-GmbH
Joseph-Dollinger-Bogen 9
D- 80912 München
Tel.: +49 (0)89 323 91-253
Fax: +49 (0)89 323 91-246
www.euroexpo.de
www.logimat-messe.de

Munich, 25.02.2014

Exhibitor testimonials

Importance of LogiMAT

"For us LogiMAT is particularly interesting. More than 60 percent of the visitors come from positions of responsibility in medium-sized companies that have a strong interest in warehouse and logistics software. Over 40 percent of the trade visitors come specifically looking to invest, and one quarter of them follow up with an order. That is what makes LogiMAT an absolute must for us." **Ronald Wermann, Co-Founder and Chairman, abat Group, Bremen**

"LogiMAT has established itself worldwide as one of the leading trade fairs for the ground conveyor industry. Crown has been a participant right from the start. Because at this event we meet up with our customers, we generate first-class leads, expand our network of contacts and discuss new trends." **Ken Dufford, Vice-President Europe, Crown**

"LogiMAT has definitely established itself as the leading trade fair and networking platform for the intralogistics sector. It offers us a very good platform and is an important barometer of trends." **René Holzer, CEO, Gilgen Logistics AG, Oberwangen (CH)**

"For us being at LogiMAT is a must. Every year this is the most important logistics fair for us and it is always a good opportunity for networking." **Detlef Spee, Head of Intralogistics and IT Planning, Fraunhofer IML, Dortmund**

"For inconso, LogiMAT is the most important logistics trade show in Europe. It is the perfect platform for presenting our solutions and innovations to an international trade audience, as well as being a great place to make lots of new contacts and meet up with existing customers." **Bertram Salzinger, Chairman, inconso AG**

"For Linde Material Handling and its sales partners, LogiMAT is a fixed date in the diary each year. What's so important about it is that it is very well received by the trade visitors, and because the leads you get there are always of a high quality. Many of them turn into real orders and new customers." **Tobias Zierhut, Head of Product Marketing, Linde Material Handling**

"With its focus on intralogistics, LogiMAT is the most important event for bringing together the users and the manufacturers." **Dr.-Ing. Wolfram Süssenguth, Managing Director, Miebach Consulting GmbH, Berlin**

"PSI Logistics sees LogiMAT as one of the most important trade fairs for suppliers of logistics software systems. At this event the trade audience can find out first hand about the functions

and capabilities of the systems of PSI Logistics." **Dr. Giovanni Prestfilippo, Managing Director, PSI Logistics, Berlin**

"LogiMAT is a marketplace for information and products in the field of intralogistics which benefits operators, manufacturers and service companies in equal measure."

Christian Baerwolff, Head of Product Management, Still GmbH

"For us LogiMAT is very important. In our internal ranking of trade events, it is right up there among the top few." **Rainer Buchmann, Managing Director, SSI Schäfer, Graz**

Further information: www.logimat-messe.de.

*Munich, 25 February.2014 – Reproduction free of charge. Copies of publication to:
EUROEXPO GmbH, Presse- und Öffentlichkeitsarbeit, 80912 Munich, Germany*